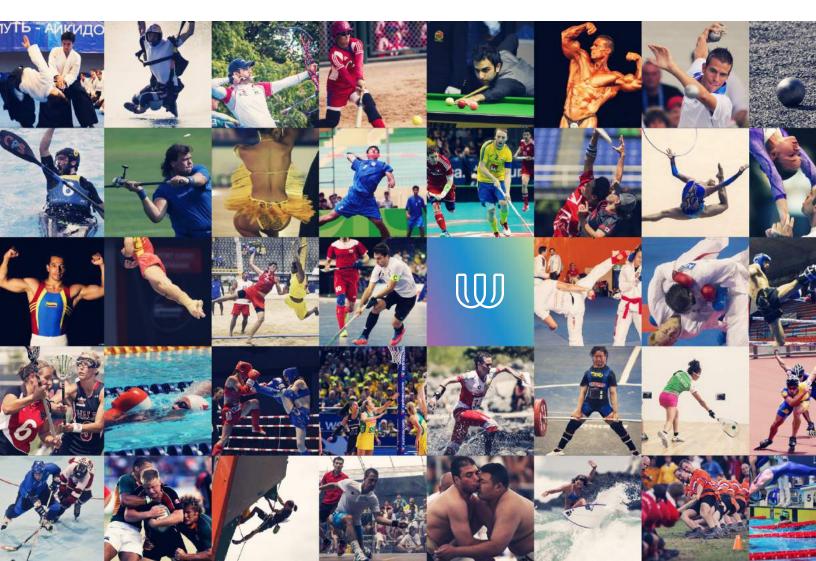


# **IWGA** The World Games Development and Trends in the World of Sport

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Editor: Sebastian Garvens

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Organisation recognised by the 

INTERNATIONAL OLYMPIC COMMITTEE





Development and Trends in the World of Sport





#### Phase I: 1880-1959 Establishment



National Federations were establish to harmonise regional/national rule

Establishment of IF followed on intellevel

IF role expanded to coordinate the calendar

#### Phase 2: 1960-2000 Development

OGNIG

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PGNIG

Defining and enforcing the sports' regulations

Coordinating the sports' internation in the interests of the members

Organising, financing and managing development from junior to elite

Organising the own IF major champearn revenues and support athletes

#### Phase 2a: 1960-1980 Commercialisation

Commercial development through TV

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Role of Federations includes grassr development to 'feed' the elite leve

IFs begin to develop their revenue

#### Phase 2b: 1980-2000 Professionalisation



Professional Sports, promoters, leaged clubs enter the field

Primary goals of IFs is to attract au develop grassroots sports and fund

Closer collaboration between gove National and International Federati

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## International Federations' Roles

#### Figure 4: Description of IFs' roles and responsibilities

Governing/Ruling	<ul> <li>Standardise rules and regulations of competitions</li> <li>Facilitate and harmonise international competition calendar</li> <li>Define standards and guidelines for sports equipment and facilities</li> <li>Classify competitors into categories at global level</li> </ul>	Medical/Science	Define medical and anti-doping standards and regulations     Promote, protect and safeguard athlete's health and well-being		
Organising/Administering competitions	<ul> <li>Establish format and category of international competitions</li> <li>Engaged in the organisation and delivery of their respective sport at the Olympic Games</li> <li>Organise and coordinate large regional, continental and world competitions</li> </ul>	Commercial delivery	Generate revenues from commercial activities and redistribute th     of their respective sport		
Development/Solidarity	Represent and promote sporting values and Olympism     Promote the development of their respective sports worldwide		<ul> <li>Balance competing interests, resolve conflicts and act to prevent</li> </ul>		
	<ul> <li>Promote the development or their respective sports workware</li> <li>Encourage the promotion of sport for elite, grassroots and young athletes, as well as for fans and spectators</li> <li>Establish and maintain the global development competition structure (including junior, emerging and veteran) which supports the elite level</li> <li>Train and accredit international referees, judges and umpires</li> </ul>	Technology	<ul> <li>Adapt to state-of-the-art sport technology and integrate it with re</li> <li>Support for refereeing, judging, umpiring and judge selection</li> <li>Control of equipment evolution</li> </ul>		
Integrity	<ul> <li>Responsible for the Integrity of their respective sport competitions at global level</li> <li>Adopt preventive measures against unfair and unlawful dealings and discrimination</li> <li>Collaborate with Inter-governmental organisations to Identify, monitor and Intervene In any breach of Integrity</li> </ul>	Media/Communications	Facilitate and oversee media rights distribution and broadcast pro     Engage with the stakeholders, athletes and fans through tradition     Management of digital strategy and relations with esports etc.		
Governance	Establish and continuously revise rules and statutes, policies and procedures to ensure good governance     Ciose partnership with Olympic Movement stakeholders and inter-governmental organisations to achieve better governance	Source: ASOIF Role of International Federations expert group			

#### Phase 3: 2001-2019 Globalisation

<image>

IFs grow in importance with increa consumption

Exponential commercial growth for popular sports

In 2016, IOC paid out USD 540 Mi revenue shares (14x more than 199



## Increasing number of int. competitions

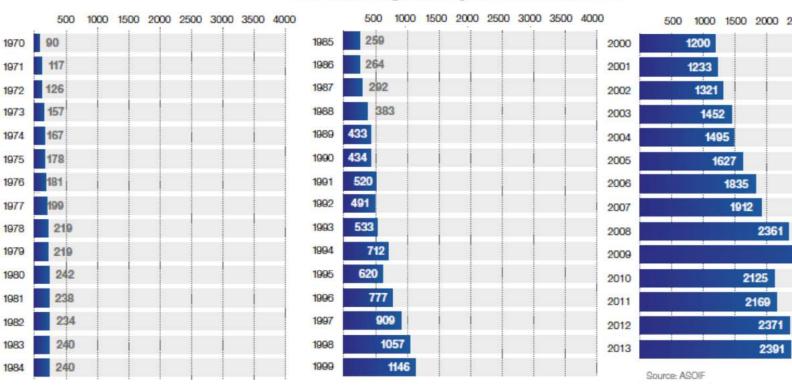


Figure 2: Evolution in number of competitions sanctioned/organised by ASOIF 28 member IFs



European model of sport American model of sport J



## **European Model**

- Key areas of sport:
  - Education
  - Promotion of public health
  - Social well-being
  - Culture
  - Recreation
- Social relevance
- High degree of autonomy for IFs



Source: ASOIF



## **American Model**

- Clear separation of amateur and professional sport
   → closed system of competition
- Athletes rise through ranks and top-tier programmes to elite level in schools and colleges
- Focus on commercialization of sports, athletes and brands
- Amateur level puts an emphasis on education



## European vs American Model

	European (socio-cultural)	American (commercia			
Organisational motive	Sporting competition	Profit and entertainment			
League structure	Open pyramid; promotion and relegation possible	Closed, ring-fenced league			
Role of governing bodies	Vertical solidarity, sport for all	Profit maximisation; prom athletes as celebrities			
Cultural Identity	National Leagues, Local Teams; no transnational leagues	Transnational or global lea composed of franchises			
International competitions	Important for national identity	Non-existent or minimal			
Governance	Pyramidal structure; cross- border engagement	League or commission wh regulates itself			
Development	Primary purpose	Secondary purpose			



### Global trends impacting sports



Urban challenges

Global economic power

344

Social development

#### Urban challenges

9 billion people by 2050 – 6 billion
2.1 billion aged 60 years or over manew focus on more regional competion on the American Sports Model (framework)

fa

Increasing climate threats and dema resources (food, water, energy) are challenges for cities and regions

Meaningful partnerships with cities companies to achieve social and ot impacts will be required

#### Global economic power

Growing economies with vast population of the second secon

21

Monetisation through direct-to-cor (D2C) distribution and access to fa

IFs need to develop strategies for t long-term development

Social development

By 2100, 3.1 billion people will be a over – this consumer group must b ZAL I AL MINING

IN As V

Young people respond to peer grou consuming through technology-ena platforms - focus on experiences a ENERGY EX CONSTRUCTION Older people respond to more tra marketing approaches - focus on or material objects



#### Changing consumption behavior

Engaging the modern fan – enhanced live presentation, integration of data in the broadcast, social media

Digital transformation of media – flexible viewing options, OTT, SM; tailored content, direct-to-consumer solutions to increase commercial interest

Evolution of sponsorship – new opportunities in a more fragmented landscape, deepened collaboration with partners to target consumers

Esports – significant industry with double-digit yearly growth, widely accepted in Asia and appealing to millennials, projects launched between IF and gaming company

#### Athlete autonomy

More independent and autonomous, individually and in groups demanding more influence in decision-making

Athletes bring own entourage and demand own terms of participation in sports competitions

Thanks to OTT platforms, athletes become their rights owners and broadcasters gaining direct revenue

Head-to-Head events between stars emerge (Woods vs. Mickelson or Mayweather vs. McGregor)





# Private investment and public sector involvement in sports

Business might sweep in and capitalize on missed opportunities of IFs and NFs

Concerns of public authorities to host international one-off events - Trend to engage commercial entities to increase grassroot level sports participation instead

Costs and benefits of hosting events need to be transparent from previous hosts

New sporting events are being developed by non-IF bodies – threat for IFs to lose brand/market value or their major global competition

#### Governance

Numerous high-profile corruption and doping scandals involving individuals of sports governing bodies

Public spending in sports has come under scrutiny while businesses try to take over some responsibilities

Governing bodies of sport need to ensure selfregulation and gain recognition for their role – otherwise public authorities will continue to intervene in processes

#### Integrity of Sport

Roles of IF include the fight against doping, anticorruption and athlete welfare

IFs working in a cross-border global environment need to coordinate these efforts

International sports governing bodies and public and legislative authorities need to collaborate



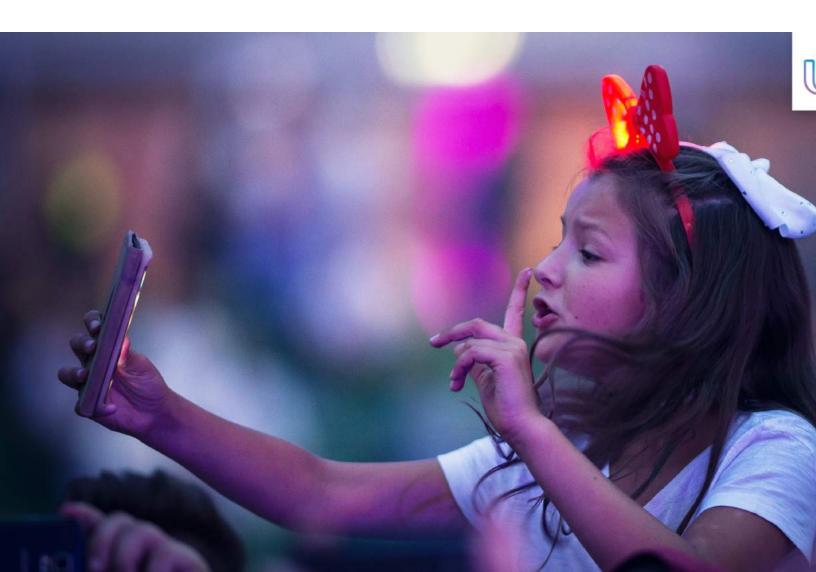
#### Staging mega-events

Rationale for hosting and funding mega-events must be compelling and well communicated

Reduced number of bids for major Games for multiple reasons (Governance, Corruption, Ethics, Finances)

Mandatory to resonate with people between Games in a transformational partnership with IFs

Challenge: Alternative entertainment options and increasing number of Games gain people's attention



### Quick facts about current event bidding & hosting

Bidding

2017 2018

EUROPE



GSI Bidding Cities Index 2018 - Number of cities by continent (2017 vs 2018) 54 47 17 12 9 5

1

2017 2018

NORTH

AMERICA

2

2017

2018

SOUTH

AMERICA

2017 2018

OCEANIA

Source: Sportcal Research

55 50

15

10

5

0

2

NB: Host cities for 13 events yet to be confirmed as of 1 April 2019

2

2017 2018

AFRICA

2017 2018

ASIA

#### 2018 GSI Bidding Nations Index



I. USA (5 Events; e.g. 2026 FIFA World Universiade 2023 & Women's Lacrosse

2. Germany (7 Events; e.g. UEFA Euro 2 Olympic Summer Games 2023 & 2019 Volleyball World Championship)

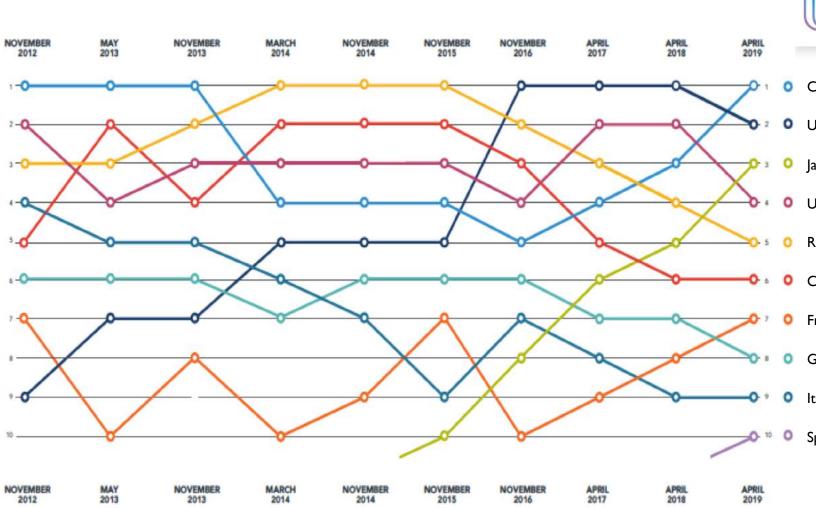
3. China (5 Events; e.g. Asian Beach Gai 2021/2025 BVVF Sudirman Cup - Badm







#### os 2018



Top 10 Global Sports Nations 2019 - previous ten index rankings



## GSI Event Analysis

Sportcal

Each event was analysed in a standardized format and attributed a GSI Event Rating.

The rating measures the four impact pillars in the following order of priority:

- Economic
- Media
- Sporting
- Social



# GSI Event Analysis - Examples

720



**IRF World Championships** 

#### 3 IWGA Members

#### IFF Men's World Floorball Championships 2018

IFF 🏤

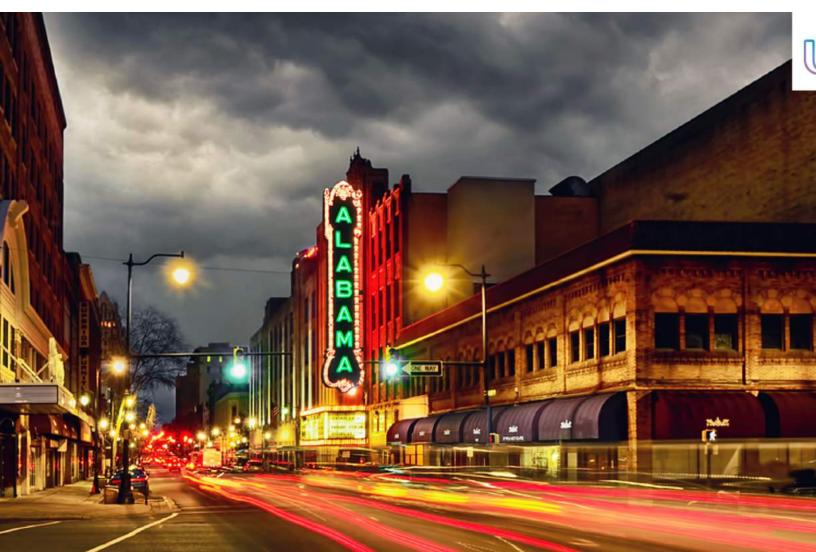
ri -	Owner	Statistics	127	Sport	Owner	Statistics		Spart	Owner
lladra	International Floorball Federation	ECONOMIC		Lacrosse	Federation of International Lacrosse	ECONOMIC		Racquetball	International Recquetball Federation
	Event frequency	Attendence - Total	181,518	Date	Event Programmy	Attendance - Total Ticketed Attendance	20,000*	Date	Erent frequency
Dec - 09 Dec	Every 2 years	Ticketed Attendence Non-Ticketed Attendence		12 Jul - 21 Jul	Every 4 years	Non-Ticketed Attendance		10 Aug - 18 Aug	Every 2 years
anieur		Venues	2	Organiser		Venues	2	Organisee	
ch Floorbell		MEDIA		World Lacrosse Netanya 201	8	MEDIA			deration, Federación Costarric
Nation		TV Continental Reach	3	City Nation		TV Continental Reach	6	de Racquetball	
gue - Czech Republic		TV Nations	17	Netanya - Israel	,	TV Nations	46	City Nation	
		TV Broadcasters	32			TV Broadcasters	7	San Jose - Costa Rica	
5 CSI Ranking	OSI Event Rating 2018	Accredited Media	212	2018 GSI Ranking	GSI Event Ruting 2018	Accredited Media	100*	2018 GSJ Ranking	GSI Event Rating 2018
8th out of 84 events	1,704 pts	SOCIAL		50 <sup>th</sup> out of 84 events	929 pts	SOCIAL			
Event Rating Breakdown		Volunteers - Total	378	GSI Event Rating Breakdown		Volumeers - Total	400	84 th out of 84 events	169 pts
Event Rating Breakdown	-	SPORTING		OSI Kwaat Katang Invalidowa		SPORTING		GST Event Rating Breakdown	
	& 3	Athletes - Total	325		& 7	Athletes - Total	1,039		
	0-0 7 M	Man / Women Overseas / Domestic	325	20.04 21.04	15% 34%	Men / Women Overseas / Domestic	1,039/0		& 3
73 % 9 %	7% 11%	Continental Reach	305 / 20	30 % 21 %	15 % 34 %	Continental Reach	1,0167.23	1% 1%	1% 97%
CONOMIC MEDIA	SOCIAL SPORTING	Competing Nations	16	ECONOMIC MEDIA	SOCIAL SPORTING	Competing Nations	46		
Contraction of the Contraction		Team officials.	129		2	Team officials	370	ECONOMIC MEDIA	BOCIAL SPORTING
poting Nations By Continen		Technical officials	24	Computing Nations Ry Continue	•	Technical officials	120	Competing Nations By Continent	
-				No. of March 19 distance		1		₹.	
Pature Editione				Past / Future Editions				Past / Fature Editions	

FIL Men's World Lacrosse

#### 2018 GSI Event Ratings

1. 2018 FIFA WORLD CUP – 8'223 poin
 2. Olympic Winter Games 2018 – 3'389
 3. Commonwealth Games 2018 – 3'150

18. Men's World Floorball Championship
50. Men's World Lacrosse Championship
84. Racquetball World Championships –



# Vision of the Future of Sports (2019-2040)

## IFs/governing bodies of tomorrow

Bodies will still govern the rules an of their sports

Own competitions are still run – IF forced to re-evaluate their role in f partnering with the private sector

New approach towards sponsors a governments to derive greater ben

# Events of tomorrow





Need to foster closer collaboration demonstrate ROI across all stakeho

Improved consumer experience for

#### Athletes of tomorrow



More global bodies representing in athletes are likely to emerge

Mix of incentives might be necessar influential athletes to compete

Blockchain technology may enable 'tokenise' their careers, raising func people willing to invest (potential c

### Future of media consumption

Technology giants will acquire spor order to integrate (premium) spor into their services – less focus on s

20 4 ......

Cross-channel strategy necessary i media environment – focus on owr reach audiences and gather data

**5G** will impact content consumption need to take advantage of this tech

# Future of sponsorship

Primary goal: Attract new people t in and consume their sports

Communication to audiences/fans i successful brands show innovative a e.g. 'influencer media'

The more fans reached, the more a body for the right sponsors or part



# Recommendations - IF Governance

Defend the right to establish world rankings, world championships and qualification for multi-sport events Earn the right to govern the sports globally through upholding highest standards of governance & integrity Defend the role as administrator of global competition calendar of their sports Review regularly Constitutions and Statues to stay compliant with national/international

Globally develop their sports

#### **Recommendations - Entrepreneurialism**

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Utilise technological advancements to understand and grow the global fan base

Harness the data when engaging with fans/consumers

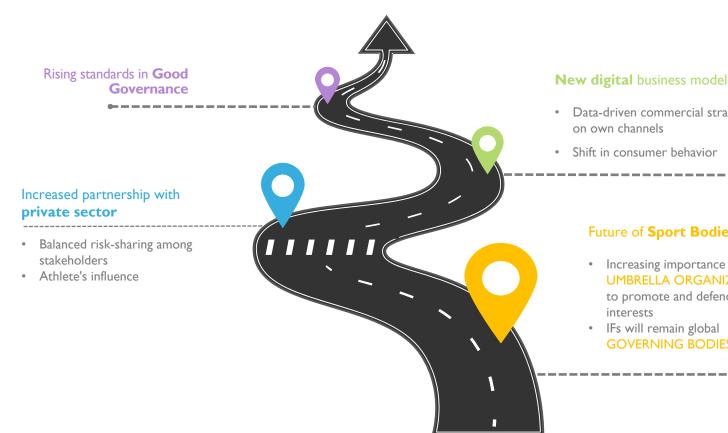
Develop current and new competition and broadcast formats

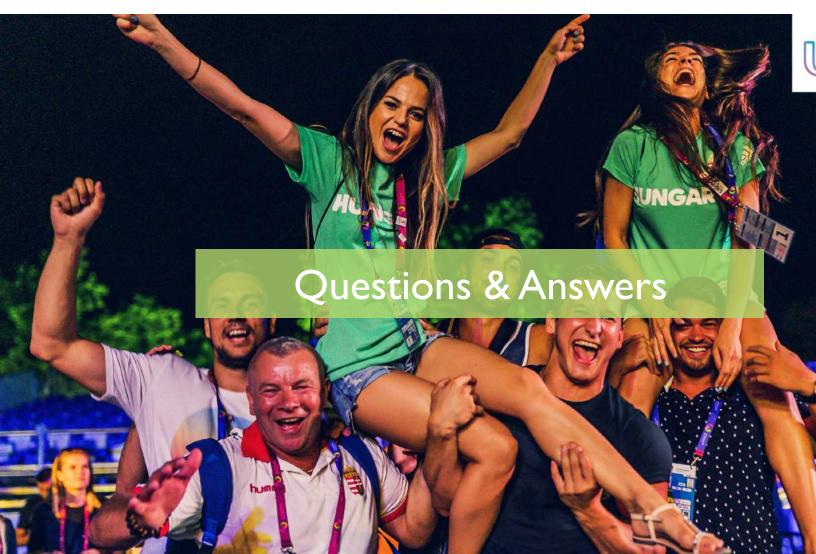
Be open to innovation, creativity, experimentation, acceptance of failure and learning from mistakes Become open to collaboration and partnership with private and public sector where appropriate





Event Saturation expected between now and 2040





# Thank you for your attention.



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INTERNATIONAL WORLD GAMES

